

REPORT SUMMARY SHEET

BOARD MEETING DATE: December 17, 2018

TITLE AND BRIEF DESCRIPTION: Renewal of Lease Agreement for our Postage Solution. The district's Pitney Bowes lease agreement is up in April and they have sent a new agreement for a machine that meets the USPS updated postage requirements. Pitney Bowes uses the State of MO's negotiated rate. The rate for the new machine is \$70.58 a month, which is down from our current contracted rate of \$82.62/month

ACTION DESIRED:

Approval of lease agreement with Pitney Bowes for \$70.58 a month.

BACKGROUND:

The SendPro C200 is the simplest, all-in-one technology for office mailing and package shipping. It is a complete sending solution that eliminates guesswork, allowing you to process mail and send packages all from one place. Qualifies for metered mail discount.

GOALS: To continue to meet the educational needs of our students.

RECOMMENDATION: I move that we accept the proposal from Pitney Bowes.

IMPLICATIONS OF ADOPTION/REJECTION OF RECOMMENDATION:

If adopted, the school district will proceed with the lease agreement.

TIMELINE:

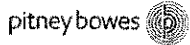
Immediately

RESPONSIBLE PERSONS: Matt Davis

SUPERINTENDENT'S APPROVAL:

Matt Davis

For the purpose of submitting report



NASPO ValuePoint FMV Lease Agreement (Option C)

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Agreement Number

Your Business Information

Full Legal Name of Lessee / DBA Name of Lessee			Tax ID # (FEIN/TIN)			
ELDON R 1 SCHOOLS			446002437			
Sold-To: Address						
112 S PINE ST, ELDON, MO, 65026-1581, US						
Sold-To: Contact Name		Sold-To: Contact Phone #		Sold-To: Account #		
Sarah Rader		5733928000		0010410755		
Bill-To: Address						
112 S PINE ST, ELDON, MO, 65026-1581, US						
Bill-To: Contact Name		Bill-To: Contact Phone #		Bill-To: Account #		Bill-To: Email
Sarah Rader		5733928000		0010410755		sarah.rader@eldonmustangs.org
Ship-To: Address						
112 S PINE ST, ELDON, MO, 65026-1581, US						
Ship-To: Contact Name		Ship-To: Contact Phone #		Ship-To: Account #		
Daria Byrd		573-392-8000		0010410755		
PO #						

Your Business Needs

Qty	Item	Business Solution Description
1	SENDPROCSERIES	SendPro C200, C300, C400
1	1E35	4" White Label Printer w/lifter base
1	1FXA	1FXA DM Series INVIEW Dashboard
1	1H00	SendPro C Series Meter
1	2H00	C Series Base
1	APAC	Connect+ Accounting Weight Break Reports
1	APAV	Cost Acctg Accounts Level (25)
1	APB1	COST ACCOUNTING DEVICES (2)
1	APKN	ACCOUNT LIST IMPORT/EXPORT
1	C200	SendPro C200
1	CAAA	Cost Accounting Bronze plan
1	DM1RKL	RETURN KIT FOR DM100/125 - LARGE
1	F90I	Basic Installation and Training
1	HZ80001	SendPro C Series Drop Stacker

1	MP81	C Series Integrated Scale
1	PTJ1	Postal Shipping
1	PTJ4	Multicarrier Sending App w/HW or Meter
1	PTJ8	SendPro Mailing Included W/ HW
1	PTJC	SendPro Individual
1	PTJN	Single User Access
1	PTK1	Web Browser Integration
1	PTK2	SendPro C Series Shipping Integration
1	SJS1	C200 Softguard
1	STDSLA	Standard SLA-Equipment Service Agreement (for SendPro C200, C300, C400)
1	ZH24	Manual Weight Entry
1	ZH25	HZ02 40 LPM SPEED
1	ZHC2	SendPro C200 Base System Identifier
1	ZHD5	USPS Rates with Metered Letter
1	ZHWL	5 lbs. / 3 kg Weighing Option for MP81

Your Payment Plan

Initial Term: 60 months	Initial Payment Amount:	
Number of Months	Monthly Amount	Billed Quarterly at*
60	\$ 70.58	\$ 211.74

*Does not include any applicable sales, use, or property taxes which will be billed separately.

- Tax Exempt Certificate Attached
- Tax Exempt Certificate Not Required
- Purchase Power® transaction fees included
- Purchase Power® transaction fees extra

Your Signature Below

By signing below, you agree to be bound by your State's/Entity's/Cooperative's contract, which is available at <http://www.pb.com/states> and is incorporated by reference. The terms and conditions of this contract will govern this transaction and be binding on us after we have completed our credit and documentation approval process and have signed below.

NASPO VALUEPOINT ADSP016-169897; CC171501001
State/Entity's Contract#

Lessee Signature

Print Name

Title

Date

Email Address

Pitney Bowes Signature

Print Name

Title

Date

Sales Information

Shelley Derosa	shelley.derosa@pb.com
Account Rep Name	Email Address